



Summer 2012

Where did that year go?

It seemed to pass by as quickly as we can move your freight securely to its destination. With the Prophets of Doom casting shadows, the end of 2012 is indeed nigh as we approach 2013 with enthusiasm and vigour.

With the Festive Season upon us we take this opportunity to thank all clients and service providers, and their staff for their loyalty and support during the year. In lieu of gifts to clients, as in previous years, we will make a donation to the Starship Children's Hospital Foundation.

Customs takes over tariff implementation, concessions, and ROO policy work

From 1 December, Customs began to process tariff concession applications that are received or outstanding, and undertake the ROO policy work. Rules of origin, often referred to as ROO, are the criteria used under free-trade agreements to determine whether a good qualifies for preferential tariff treatment under those agreements. This was previously been undertaken by the Ministry of Business, Innovation and Employment.

Customs Duty on line

Customs have introduced a web based Duty Estimator to assist people buying goods on line on how much duty and GST they may be liable for. "What's My Duty" allows shoppers to choose from a list of the most common products bought online and calculates the import duty and GST required to be paid. Like any DIY scheme there are pitfalls and traps for unwary so we can't stress the importance of using a professional Customs Brokerage - such as FOB.

Customs are responsible for ensuring that goods coming into New Zealand are safe, don't infringe on intellectual property rights, and have the correct amount of Import Duty and GST paid on them. Customs collected over \$11.3 billion in Crown revenue in the 2011/12 financial year.

In the final analysis, Customs' function is protection and collection. Ours is to negotiate the best path for importers and exporters.

Staff news

Kay Irvine, our Financial Controller recently celebrated her 6 year anniversary with FOB. Congratulations to Kay who has kept our financial and statutory requirements in order.

Real time Tracking

In the not too distant past this was in the realm of fantasy however this is 2012. Through the wonders of the internet in addition to the ports, shipping companies and airlines there are now three links on our website that will allow you to know where a ship or aircraft is plus details such as speed, heading and distance to destination.

Check it out and you may be surprised how far technology has advanced. Just go to

www.fob.co.nz/useful links/ Vessel Tracker, Flight Tracker and Flight Radar.

Metroport info

Cargo moved between Tauranga and Metroport, Auckland travels via the 8.85km Kaimai Tunnel taking approximately 4.5 hours for the journey. There are approx 7 trains per day in each direction and these take 105 TEU per train. As an indication of demand, the vessel "JPO Scorpius", a regular caller to Tauranga, has a maximum capacity of 2602 TEU so sometimes the square peg into a round hole situation occurs-and it is normally with the urgent cargo!. Luckily not all cargo is via Metroport.

Size does not matter

There is often a perception that a relatively small and New Zealand owned company cannot do the same as the big international ones. The Giant is often portrayed as being bigger because they are better but with bigger comes impersonal approach. At FOB we have clients whose annual container movements are measured by thousands as well as the once in a while importer or exporter. It is experience that counts and we have over 150 years' collective experience among our 6 staff. This is not a figure to be taken lightly. The US vehicle manufacturer Packard had a sales Pitch "Ask a man who owns one" similarly in our case- "Ask someone who uses us-- for their recommendation" or we can put you in touch with an established FOB client.

Interesting Imports file

While Iranian Dates may sound harmless, a Permit from MFAT (Ministry of Foreign Affairs) is required to import them. To get the permit it must be proved that no funds from the sale go to the Government or members of the Regime.

FOB in Australia

A triangle is said to be the strongest shape and FOB Auckland along with FOB in Melbourne and Sydney forms a very strong and trustworthy triangle for trade across the Tasman. Growing together as companies with the same ethics we provide opportunities for importers and exporters in both countries. The triangle, that is FOB, spreads across New Zealand, Australia and the Pacific Islands to give full services as required. In addition we are represented without parochialism in Australia with an office in Albury-Wodonga on the Victoria- New South Wales Border.

At FOB we collectively strive to give service to our clients that is beyond their expectations. Please visit FOB Australia's website www.fob.com.au

51.8850°N 4.2867°E

The world's busiest port from 1962 to 2004, Rotterdam's port covers 105 km² and stretches over a distance of 40km.

The port has operated since the 14th Century and during 2011 handled 11,876,921 TEU. In the year 2010-2011 29720 vessels were loaded or unloaded, Much of the container loading and stacking in the port is handled by autonomous robotic cranes and computer controlled chariots (automated guided vehicles) The Delta terminal is also named the Ghost terminal". Much of the cargo from mainland Europe destined for New Zealand passes through this port.



For your enlightenment from Qantas Airlines: Repair Division

After every flight, Qantas pilots fill out a form, called a 'Gripe Sheet' which tells mechanics about problems with the aircraft. The mechanics correct the problems; document their repairs on the form for the pilots to review the Gripe Sheets before the next flight.

Never let it be said that ground crews lack a sense of humour.

Here are some actual maintenance complaints submitted by Qantas' pilots (marked with a **P**) and the solutions recorded (marked with an **S**) by maintenance engineers.

By the way, Qantas is the only major airline that has never, ever, had an accident.

P: Left inside main tyre almost needs replacement.

S: Almost replaced left inside main tyre.

P: Test flight OK, except auto-land very rough.

S: Auto-land not installed on this aircraft.

P: Something loose in cockpit.

S: Something tightened in cockpit.

P: Dead bugs on windshield.

S: Live bugs on back-order.

P: Autopilot in altitude-hold mode produces a 200 feet per minute descent.

S: Cannot reproduce problem on ground.

P: Evidence of leak on right main landing gear.

S: Evidence removed.

Seasonal quote

"My idea of Christmas, whether old-fashioned or modern, is very simple: loving others. Come to think of it, why do we have to wait for Christmas to do that?"

Bob Hope 1903-2003



Tim-Kay-Gareth-Dave-Pauline-Peter

From all of us at Freight on Board (NZ) Ltd, our very best wishes for a Happy Christmas and a healthy and prosperous New Year.

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