



## Newsletter Winter 2013

As winter encroaches we could be forgiven for thinking it is a mid-year silly season as the shipping lines slash rates in an effort to gain more market share. The beneficiaries of this culture are importers and exporters who have advantage of serious competition; but as sure as spring follows winter, those rates will rise again.

### carboNZero™

We are pleased to advise that we have again been through a successful carboNZero audit. To cancel our carbon footprint we purchased carbon credits generated from New Zealand native forests and that programme's goal is to increase the area of native forest in New Zealand. Details of our certification and disclosure are available through our website.

If you promote sustainability, we can form an important link in your chain of care.

### Tracking

*ediWebTracker* is a tracking system we have installed that allows registered entities to track their shipments via our services, and access a vast amount of information relating to their consignments on a shipment basis. Access is 24/7 via the internet. If you feel this could benefit you/your company, please contact us and we will arrange for a demonstration.

### Container Gas Risk

A recently released New Zealand Customs Service "*Report on the Outcomes of the Fumigant Risk Study*" from May 2012 found that the air in almost 90% of containers sampled was contaminated by fumigants and other gases. The study was based on sampling probes inserted in over 500 containers arriving at the port of Tauranga.

Importers need to be aware of this and see that appropriate safeguards are taken with their procedures.

### Australian Import Processing Charge-Budget increase

Within the detail of the Australia Budget, restructure of the Import Processing charge (IPC) was announced to recover the cost of all import related cargo and trade functions undertaken by Australia Customs.

The proposed increases are

Consignments valued over \$10,000 via Sea increased by \$102.60 to \$152.60 per consignment.

Consignments valued over \$10,000 via Air increased by \$81.90 to \$122.10 per consignment.

Consignments valued over \$1000 up to \$10,000 will remain at \$50 Sea and \$40.20 Air  
No IPC for shipments \$1000 or below.

These changes will come into effect on 1 January 2014 and Australian Customs reports the additional revenue will be \$674.3 million over 4 years.

### What we do

This scribe is often asked what we do as a company. The easy answer is that we are involved in the movement of freight around the world. In reality the shipping lines and airlines move freight but most do not have ability or experience to facilitate the movement and passage through border controls as we do. We do it to benefit the client and with our experience seek solutions ensuring that the integrity of the international transaction is smooth at a competitive cost avoiding pitfalls and problems. Anyone can send freight but successfully sending it to the clients' expectations requires an experienced special company—like FOB.

Allow us to become your solution to what is often the logistics nightmare whether Import or Export, Air or Sea.

### Auckland Airport

Auckland will become the first airport outside of Dubai to accommodate three A380 aircraft on the ground at one time, after Emirates announced it would be adding a third double-decker to its daily Auckland-Brisbane-Dubai route from 2nd October.

For the fifth year in a row Auckland Airport has been awarded the title of best airport in the Australia-Pacific region at the annual Awards. It was just one of several successes for Auckland Airport at the awards, including taking out the award for best staff service in the Australia-Pacific region, being rated second globally in the best airports with 10 to 20 million passengers a year and 12th best airport in the world.

### NZ Customs wins award

For the second year running the NZ Customs Service has been voted New Zealand's "Most Attractive Employer for the Public Sector". They were also voted second overall in the 2013 Ranstad Awards behind Air New Zealand. We congratulate Customs, and Air New Zealand, for this achievement and feel that one of the reasons is that the major part of Customs' business is done with brokers like us, who as professionals make their life easier.

Vicariously we will bask in the glory of this award too.

### One less NZ Freight Forwarder

It is with pride that we are able to use the 100% New Zealand logo.

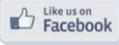
As of 1 June another New Zealand company disappeared into partnership with an international conglomerate. Under their previous ownership, that company's website listed the first reason to use them as 100% NZ. With mergers, decisions are driven from offshore and inevitably profits go to the same area. New Zealand has a culture, in society and business, that differs from the rest of the world.

At FOB, we understand what New Zealand is about and are pleased to be 100% New Zealand owned and operated.

### Customer service-Yeah right

In a snub to customer service, a major European shipping company advised that *"due to enhancements in our computer system as of 8/4/13 we will now release cargo electronically at the ports four times a day. These releases will be made once original B/L's and payments have been received and updated in our system. (Bank payments made approximately 10am). We hope that this new automated system will work well....."*

A huge negative is that the first few hours of each day are lost to the system. This makes it difficult to schedule wharf bookings. Hopefully this will be an isolated policy where it is promoted that the computer sets the standard.

Facebook  & [www.fob.co.nz](http://www.fob.co.nz)

As a way to communicate, we have a facebook page and invite you to click on the like icon so we may keep you up to date with industry news by way of this social medium. Our WebPages at [www.fob.co.nz](http://www.fob.co.nz) have links that can assist in many aspects of international transport and trade, as well as being the portal to our tracking system.

### Air Freight Cartel

Indications are that the Commerce Commission's investigation of price fixing by International airlines has cost Air New Zealand \$7.5 million. Others to be fined in this cartel are Cathay Pacific, Thai, MASKargo, British Airways, Cargolux, Qantas, Singapore Airlines, Emirates, Korean Air and Japan Airlines. Total penalties have reached more than \$35,000,000.

### Coastal Freight

The use of coastal shipping gives security to cargo and is a cost effective alternative to rail and road as well as keeping carbon emissions in check. By utilizing container ships as they transit New Zealand ports we are able to offer competitive rates which will see your cargo delivered direct to your client, or branch warehouse, in the condition it left your warehouse. For more information or rates, please contact Tim Gribble on 3033941 or email [tim@fob.co.nz](mailto:tim@fob.co.nz).

### 45.8167°S, 170.6000° E

Used by sealers and whalers since the early 19<sup>th</sup> century it was Australasia's 3<sup>rd</sup> largest port by 1863.

Port Chalmers is the birthplace of New Zealand's refrigerated export trade. In 1882, New Zealand's first cargo of frozen meat left for Great Britain on the refrigerated ship *Dunedin*.-about 5000 sheep (130 tons) frozen on board. The ship arrived 98 days late with the meat in good condition. In the year ender Dec 2012, the port handled 114,861 containers, 7% of the national total ranking it as 5<sup>th</sup> busiest in New Zealand. In addition to meat, dairy and forestry, Port Chalmers handles significant exports of fish, apples, and other agriculturally based products and is the main port facility for Dunedin which is 15ks away.



“Dunedin” loading at Port Chalmers 1882



Port Chalmers 2013

### How Comfort turns into discomfort

This week the container vessel “MOL Comfort” suffered damage that has seen it give new meaning to spreading the load.

As you see by the photos it split in two and the two sections remain afloat in the Indian Ocean while salvage tugs are on the way.



At 7:00 a.m. local time on Tuesday, 18th of June, 2013, the fore<sup>1</sup> part of the hull was drifting around 13' 00" N 60' 40" E, and the aft<sup>2</sup> part was about 19 nautical miles southwest from that point.

(For the non nautical: <sup>1</sup>Front or sharp end: <sup>2</sup> Back or blunt end)

### Seasonal quote

“If you see a man opening a car door for a woman, it means one of two things: it’s either a new woman or a new car!”

Prince Philip

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